

BUSINESS PARTNERING

This workshop explores how to build effective partnership relationships with your internal stakeholders. HR, Finance and IT professionals are frequently expected to provide more than a service to business and are leading increasingly strategic functions.

The workshop helps staff in these areas to understand how to work proactively with their partners to deliver solutions that add real value to the organisation. We also look at how to lead change and contribute across a broader agenda.

On completing the workshop you will be able to:

- Understand your role as a business partner
- Build trust and credibility with your client teams
- Contract with your clients around your goals and objectives
- Flex your influencing style to have the impact you want
- Challenge back with more confidence
- Be more proactive and take the lead more often

Format Half-day workshop, face-to-face. Or virtually 2 x 2 hour sessions.

Who should attend? Employees at a junior or middle manager level who engage as business partners with stakeholder groups e.g. Human Resources, IT and Finance professionals.

Maximum delegates 8