

## COACHING SKILLS FOR LINE MANAGERS

This is a highly interactive course where we explore how coaching can be used as an invaluable tool to help managers motivate, engage and develop their direct reports. We look at how a coaching style of management allows managers to build the capability of their people, thereby allowing managers to become more proactive in their own roles.

The workshop creates an understanding of how coaching works in the workplace allowing managers to build higher performance in their teams. Every delegate will have time to practice their coaching skills on real issues (there is no role play!) and see for themselves how powerful it can be in helping individuals to solve their own problems!

The course is suitable for new and seasoned people managers – whether they have one direct report or a large team.

### **On completing the workshop you will be able to:**

- Coach your direct reports to support their development and build their problem solving skills
- Have more meaningful conversations that get to the heart of issues more quickly
- Give feedback in a way that is helpful and results in action
- Discuss performance in a positive way
- Use a coaching style of management in your everyday interactions with your team
- Improve the levels of engagement in your team

**Format** One-day workshop, face-to-face. Or virtually two x half day sessions.

**Who should attend?** Line managers and anyone managing others, who want to develop or improve their coaching skills.

**Maximum number of delegates** 9